

ISSUE #2

HR NEWSLETTER of **KUWY**

Q2 - APR - JUNE 2023



# evok**e**.



June 10 2023

The Kuwy Cricket Tournament 2023 showcased the best of cricket, with eight teams competing fiercely to claim the ultimate glory. The tournament not only provided entertainment to fans but also served as a platform for budding cricketers to showcase their skills.

It highlighted the spirit of sportsmanship, teamwork, and perseverance, which are the core values of the game. As the curtains fell on the tournament, cricket enthusiasts were left eagerly anticipating the next edition of the Kuwy Cricket Tournament, hoping for more extraordinary moments and unforgettable matches in the future.

# KUWY CRICKET CHAMPIONSHIP



The Kuwy Cricket Tournament adopted a knock-out format. This format added an element of unpredictability and intensified the competition. The top four teams from clan advanced to the knockout phase, where they competed in thrilling knockout matches to reach the grand finale.

Throughout the tournament, spectators were treated to enthralling matches that showcased the skill, determination, and spirit of the participating teams. From stunning batting displays to bowling masterclasses, each match was a testament to the players' unwavering commitment to the game.

As the knockout phase commenced, the intensity reached new heights. The semifinals witnessed nerve-wracking encounters, with Warriors XI and Wolf pack United triumphing over their opponents, Super champions and Damascus, respectively, to secure their places in the grand finale.

The much-anticipated final match between Super Champions and Damascus was a spectacle that left on the edge of their seats. Both teams exhibited exceptional skill and displayed their ability to handle pressure in a high-stakes encounter.

Batting first, Damascus posted a challenging total of 96 runs. In response, Super Champions faced early setbacks but staged a remarkable comeback, led by a scintillating innings from their star player Arvind Prasad. With a few overs remaining, the match hung in the balance, but Damascus held their nerves to seal a thrilling victory, chasing down the target with just one ball to spare.



Best batsman : Abishak



Best bowler : Balaji Murthy

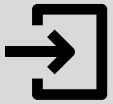


Team  
**Damascus**



## KAMS - KUWY Application Management system

When the dealer / sales employee punches the cases, uploads the required documents KAMS team verifies and authenticates for further processes.



## Login Desk

Coordinates with the Lender for the Loan process, verifies the customer bureau and provides lender options for individual cases.



## Credit Desk

Coordinates with the Lender for follow up of the Loan process



## Disbursement Order

Validate and Upload DO. Track the received, cleared, uncleared fund status



## Payout - Incentive / Scheme

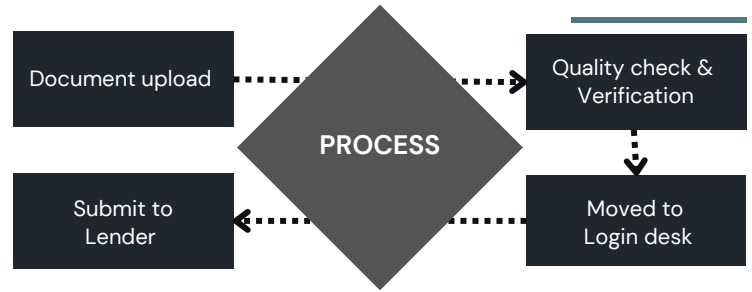
Handle the incentive scheme per the structure



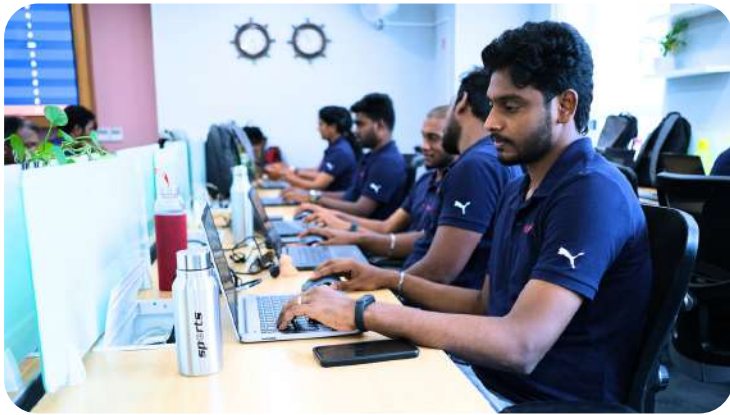
## 27 Lenders - Used & New Car

Introducing our dynamic team of 25 members who work tirelessly to ensure smooth business operations in our organization. Led by Mr. Manoranjan Mohanty, our team is divided into four segments: KAMS, Login Desk, Credit Desk, and Lender Coordination. Each segment plays a crucial role in ensuring the success and efficiency of our operations.





The case processing workflow entails the initiation of a case with mandatory data entry and required documents, generating a unique KUWY ID, and forwarding it to the KAMS queue. The KAMS-QC team verifies the data and completes the data entry on the KAMS Portal. Once the documents are validated, the case proceeds to the next stage. Moved to Login Desk, team will analyze the case on credit perspective under various parameters. While the case is being accepted from Login Desk Verification, it is further processed & the case will be visible to lender in the KUWY lender portal. Also, Lender will provide the status if approved, hold or rejected. If case gets rejected by the lender, Credit Desk will re-look the case and move the case to other doable lender based on their bureau & norms and get the approval. Delivery Order is received on a common mail ID and to the respective sales ID. Sales team will upload the DO through the KUWY Application & DO team verifies the same.



## World Of Women

KUWY organized a meeting to connect all its women employees, creating a supportive and empowering environment. The event focused on personal and professional growth, with interactive team activities for icebreaking and discussions. It encouraged individuals to know each other, voice out their challenges, and thrive in their careers. The meeting fostered unity, shared experiences, and a sense of empowerment among the participants, contributing to a more inclusive and supportive work environment at KUWY.





## BUSINESS EVENT

June 15, Chennai

KUWY's dealer connect meeting was an extraordinary event that went above and beyond in honoring its esteemed dealers. With a gathering of around 150 attendees, the occasion was a grand celebration of the pivotal role these dealers played in the organization's growth and success. The event was meticulously planned to create an atmosphere of utmost respect and admiration for their achievements. KUWY expressed its profound gratitude through heartfelt speeches, personalized recognition, and exclusive rewards, making each dealer feel genuinely honored and valued. The event provided a platform for the dealers to share their experiences, network with industry peers, and strengthen their relationships with the organization. It was an unforgettable and awe-inspiring celebration, leaving an indelible mark on the dealers' hearts and motivating them to continue forging a successful path with KUWY.

# KUWY CONNECT

K n o w   Y o u r   W o r t h   Y o u r   W a y



Client meetings with KUWY are transformative moments that ignite the power of building relationships and networks. These encounters fuel the flames of possibility, empowering dealers and DSAs to forge meaningful connections. Through heartfelt connections, they unravel a tapestry of shared visions and aspirations. These meetings become the catalyst for growth, where trust and understanding intertwine. By embracing the energy of these encounters, dealers and DSAs unleash a network of opportunities, nurturing their professional journeys and creating a synergy that transcends boundaries. In the realm of client meets with KUWY, they find the keys to unlock a future painted with collaboration, resilience, and limitless potential.

# POSH Awareness Training



Prevention of Sexual Harassment (POSH) awareness workshop focused on women's safety and harassment prevention, aims to empower women with knowledge and skills to create safer environment. The training was held through interactive activities, it creates a transformative learning experience that goes beyond traditional methods.

The program establishes a strong foundation for fostering the safe working environment for women. The external coaches aided in establishing ground rules of acceptable workplace behavior. Also, the training gave insights of floor etiquettes. The gender neutral policy was as informative as possible but was made interactive through activities.

In conclusion, Posh Training played a crucial role in empowering KUWY individuals and enlighten its importance. Through its focus on holistic growth, social awareness, and responsibility, it creates a transformative learning experience.

Feel free to reach out to the below committee to report any POSH Cases and make KUWY a safer place to work.

## Committee members



| COMMITTEE         | NAME              | COORDINATES |
|-------------------|-------------------|-------------|
| PRESIDING OFFICER | PRAKSHEELA M      | 7904069270  |
| MEMBER 1          | PRAMEELA K        | 9841914574  |
| MEMBER 2          | AMIT BHATTACHARYA | 9867326402  |
| MEMBER 3          | RASHMI VASHISHT   | 9958563361  |
| MEMBER 4          | JYOTI SAHOO       | 8838934472  |
| EXTERNAL MEMBER   | AROCKIA HELEENA   | 9551055725  |
| MEMBERS (SUPPORT) | VENKATESH K       | 9629998302  |



[Posh@kuwy.in](mailto:Posh@kuwy.in) / [hr@kuwy.in](mailto:hr@kuwy.in)

# MAY 1ST

## WORKERS' DAY



IT



FINANCE



PDD

The May 1st celebration at KUWY's Chennai head office serves as an opportune moment to recognize the outstanding contributions and achievements of the employees. At KUWY, this day holds special significance as we take the time to acknowledge and appreciate the outstanding contributions of our remarkable employees. We extend heartfelt wishes and express gratitude to the dedicated individuals who embody the spirit of unity, collaboration, and unwavering commitment. The management team takes the stage, expressing their heartfelt gratitude and commending the collective strength that has propelled KUWY towards its goals.



OPERATIONS

# TELECALLING



OPERATIONS

# BUSINESS OPS



# HR



OPERATIONS

# CAT B, CARCHECK



OPERATIONS

# PDD



## उत्तराखंड में कुवी टेक्नोलॉजी सर्विस ने मनाया अपनी सफलता का जश्न



वेहतर। कुवी एक ऑटोमोबाइल फ्रिन्टेक कंपनी है, जो इंस्टेंट लॉजिंग को सरल बनाती है। कुवी एक पूरी तरह से कागज रहित, मोबाइल-सक्षम अनुभव प्रदान करता है जो उपयोगकर्ताओं को अपने सबसे बड़े और सबसे विश्वस्तनीय ऑटोमोबाइल डीलर / ऋणदाता नेटवर्क के माध्यम से आवेदन करने और वित्तपोषण के लिए अनुमति देने की अनुमति देता है।

चेन्नई, भारत में मुख्यालय, कुवी के भारत में 70+ स्थानों में 400+ कर्मचारी हैं और पूरे ऑटोमोबाइल ऋण परिव्ययिकी क्षेत्र को पूरा करते हैं। कुवी नेकसवर्ग पसंदीत प्रवर्धक का हिस्सा है। निमित्ते कुवी समूह के साथ रणनीतिक गठबंधन के माध्यम से मोटर वाहन उद्योग अंतर्गत में सबसे भरोसेमंद ब्रांड के रूप में विकसित हुआ है। कुवी सेंटर, कुवी का एक व्यावसायिक वॉटिकल है, जो क्रिचकू-आधारित है और वेहतर वित्तीय सेवाओं को प्रदान करता है।

वेहतर वित्तीय सुनिश्चित करता है। कुवी सेंटर वॉटिकल ने अपना मई 2023 मासिक लक्ष्य हासिल कर लिया है और 16, 17 और 18 जून को हरिद्वार और ऋषिकेश में कर्मचारियों के साथ सफलता का जश्न मनाया। ऋषिकेश में बिजनेस ऑफिस डेट की अध्यक्षता चेन्नई हेड ऑफिस के सीईओ श्री गणेश कुमार ने केली के बिजनेस हेड श्री अरुण कुमार और एचआर हेड श्री जयन्त शेषाद्री के साथ की। व्यावसायिक उपलब्धि के उदस में शामिल करते हुए, कर्मचारियों ने वेहतर निष्पान के लिए विचार-मंचन सत्र के माध्यम

Kuwy Center, a franchise-based Business Vertical of Kuwy, has successfully met its monthly target for May 2023. To commemorate this achievement, the employees of the Kuwy Center vertical celebrated their success at Haridwar and Rishikesh from June 16th to 18th. The Business Offsite event held in Rishikesh was attended by the CEO, Mr. Ganesh Kumar, along with Mr. Arun Kumar, the Business Head of KC, and Mr. Jayanth Seshadri, the HR Head, from the Chennai Head Office. In addition to the celebration, the employees engaged in a brainstorming session to share their ideas on improving execution, integrating processes with other sub-verticals, and delivering the business plan for the year.

# KUWY OFFSITE KC SALES



## Recruitment Drives

### WALK IN DRIVE

## DELHI

- REGIONAL MANAGER - PDD
- HUB MANAGER
- SALES MANAGER
- PDD EXECUTIVE (RTO EXECUTIVE)

### 23 & 24 MAY 2023

HR@KUWY.IN

This Quarter we had few walk in drives to hire new talents for few roles.



### JOB ROLES

- Regional Sales Manager**  
(Min 8+ years of exp)
- HUB Manager**  
(Min 4+ yrs of exp)
- Sales Manager**  
(Min 2+ yrs of exp)

**Desired Profile** +

Must have Used car Dealer/DSA relationship, Lead sales through multiple channels, Target achievers, Tech enabled used car financing.

**Qualification** + Diploma/UG/PG/Any degree

**Industry Type** + FinTech

**Location** + Bangalore Walk in date: 5 & 6 May

**Time** + 10 AM to 5 PM

**Location** + 1<sup>st</sup> Floor, Workafella, opp to police commissioner office, Infantry Road, Bangalore - 560001

careers@kuwy.in  
9486550107  
7904069270

## KUWY

TAKE YOUR CAREER TO NEXT LEVEL BY

# JOINING OUR TEAM

For more details

# HR INFO

2023



Q 2

| DEPT                   |     |
|------------------------|-----|
| ADMIN                  | 2   |
| BUSINESS DEVELOPMENT   | 1   |
| CEO OFFICE             | 2   |
| FINANCE & LEGAL        | 18  |
| HR                     | 8   |
| INSURANCE              | 5   |
| IT                     | 40  |
| OPS - BUSINESS PROCESS | 22  |
| OPS - PDD              | 79  |
| SALES                  | 224 |



4<sup>th</sup>  
year

|        |                    |
|--------|--------------------|
| KTS001 | GANESHKUMAR B      |
| KTSC01 | RAMESHBABU A R     |
| KTSC02 | KARUPPASAMY C      |
| KTS004 | KARTHICKBABU A R   |
| KTS005 | BALACHANDAR S      |
| KTS007 | KARTHIK A T        |
| KTS009 | RAJAPANDIYAN J     |
| KTS011 | PREMCHANDER V      |
| KTS015 | HARIPRASANTH V     |
| KTS019 | VIGNESH R          |
| KTS020 | KAMESWARAN K C     |
| KTS022 | ARUN G             |
| KTS065 | VENKATESWARAN C    |
| KTS066 | MANORANJAN MOHANTY |
| KTS075 | JANAKIRAMAN G      |
| KTS088 | RAMESH S           |
| KTS098 | KESHAVMURTHY G     |
| KTS110 | KARTHIKEYAN SELVAM |
| KTS112 | VIJAYANAND S       |

1<sup>st</sup>  
year

|        |                     |        |                          |
|--------|---------------------|--------|--------------------------|
| KTS455 | PAVAN KUMAR BOINA   | KTS774 | PRASAD MANE              |
| KTS489 | SURESH SELVAM       | KTS777 | RAKESH KUMAR KUREEL      |
| KTS640 | PRANAV MADHAV       | KTS778 | KARUPPURAJA MATHI K      |
| KTS687 | GOPAL KRISHNA       | KTS780 | SANDEEP KUMAR            |
| KTS688 | BEEMA RAO           | KTS784 | SHAHRUKH KHAN            |
| KTS690 | VITHANI HARDIKBHAI  | KTS787 | MOHD IMTHEHAZ KHAN       |
| KTS695 | MANOJ KUMAR         | KTS793 | DEVENDRA SHAH            |
| KTS697 | VIVEK JHINGRAN      | KTS794 | DEEPAK SINGH             |
| KTS698 | AKASHKUMAR KASHYAP  | KTS799 | DURGA DEVI S             |
| KTS702 | AMIT KUMAR          | KTS800 | AJAY KUMAR TIWARI        |
| KTS703 | SHUBHAM MEHROTRA    | KTS728 | SHEKHAR PUNDIR           |
| KTS718 | TEJESH SANGANI      | KTS733 | ZAKIYA BATHOOL           |
| KTS719 | VIJAY KUMAR         | KTS735 | MOHMED ISMAILBHAI GARANA |
| KTS720 | DHARMENDRA PUROHIT  | KTS744 | PRINU JOSEPH             |
| KTS724 | DHINESH KAMARAJ     | KTS745 | KAMLESHWAR BHANWAR LAL   |
| KTS761 | DEEPAK KUMAR BHARTI | KTS746 | KARUNYA SIDDARTHA G      |
| KTS762 | ANJANI THAKUR       | KTS747 | PRAVEENKUMAR M           |
| KTS763 | RAJENDRA SABNE      | KTS750 | JATINDER PANWAR          |
| KTS765 | SHOAIB SHEIKH       | KTS751 | JIGNESH ACHARYA          |
| KTS772 | ZEBULUN SUDHGAR     | KTS759 | VINAY CHINTHAKUNTA       |

3<sup>rd</sup>  
year

|        |                    |
|--------|--------------------|
| KTS288 | AMULRAJ S Y        |
| KTS294 | RIZWANA N          |
| KTS296 | RAHUL JUNEJA       |
| KTS298 | GOPINATH S         |
| KTS277 | SAYEE SREENATH G R |
| KTS278 | NAVEEN KUMAR A     |

2<sup>nd</sup>  
year

|        |             |
|--------|-------------|
| KTS466 | KETAN PATIL |
| KTS468 | UMAMAGESH S |

# WORK ANNIVERSARY

Achieving  
Milestone!



Congratulations to the KC Sales Team for successfully reaching 40Cr in June!  
We extend our warmest wishes to them for this remarkable accomplishment.

**KUWY**

Workafella, 1/192A, Hi-Street, 5th Floor, Teynampet, Anna Salai, Chennai – 600018

[www.kuwy.in](http://www.kuwy.in) | Automotive Fintech Platform